



### MAY 5-11, 2019

### Federal Staffing: Foundation of HR Excellence

Presented by the Federal HR Institute

#### **Center for Leadership Development**

Developing Visionary Leaders to Transform Government

LEADERSHIP.OPM.GOV | CLDConnect@opm.gov

**OPM** HR SOLUTIONS by government, for government HR Solutions | 1900 E Street NW Washington, DC 20415 | www.opm.gov/HRS | 202-606-8001

#### MISSION + SERVICE + STEWARDSHIP





**President's Management Agenda Key Driver of Transformation** People – Workforce for the 21<sup>st</sup> Century





#### **OPM Strategic Plan Initiative**

Transform hiring, pay, and benefits across the Federal Government



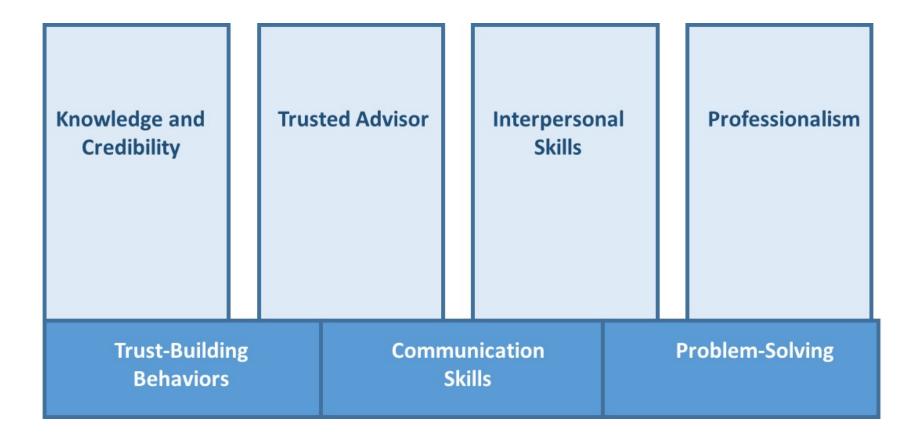


## What You'll Learn

- How do I use trust-building to provide quality customer service to customers?
- How does building trust contribute to service excellence?
- How do I improve my ability to build trust with others?



## **Foundational Skills**





## **Covey Trust Behaviors**

**Role of Trust in Customer Service** 

"Trust is the glue of life." -Stephen M.R. Covey, *The Speed of Trust* 

- Talk Straight
- Demonstrate Respect
- Create Transparency
- Right Wrongs
- Show Loyalty
- Deliver Results
- Get Better

- Confront Reality
- Clarify Expectations
- Practice Accountability
- Listen First
- Keep Commitments
- Extend Trust



## How Does It Look?

• How does trust present itself in Service Excellence?





# Activity

### How Trust Contributes to Service Excellence

Connect the Covey Trust Behaviors to the Service Excellence Categories and Behaviors.





## Activity

### Self-Assessment

- 1. Rate how frequently you exhibit the trust behaviors.
- 2. Identify your strengths and areas of improvement.
- 3. Plan how you can improve.





## **Lesson Summary**

- In this lesson, you learned:
  - Tools, tips, and techniques for providing quality service.
  - How building trust contributes to service excellence.
  - How to improve your ability to build trust.





## **FHRI Team and Contacts**

### **FHRI Team Members**

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### **Program Support**

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### MAY 5-11, 2019

#### **Additional PSRW Webinars:**

- May 7, 2-3pm: Learning Ecosystem of the Future
- May 8, 3-4pm: The Importance of Competencies
- May 9, 1-2pm: Human-Centered Design 101
- May 10, 2-3pm: Can You Learn to Improve Government Processes in Under an Hour?

**REGISTER:** <u>https://go.usa.gov/xmYer</u>

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#### Thank you for your participation & service to our nation!

#### Federal HR Institute

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